



Amazon Web Services India Private Limited (formerly known as Amazon Internet Services Private Limited)
CIN U72200DL2011FTC227638 ▪ Block E, 14th Floor, Unit Nos. 1401 to 1421, International Trade Tower, Nehru
Place, New Delhi – 110019
Telephone No. 011-68140100

Date: 20th February, 2023

To,
Directorate General of Training,
Kaushal Bhawan, B-2, Pusa Road,
Opp. Metro Pillar No. 95,
New Delhi – 110 005

Subject: Letter of Collaboration - Collaboration between Directorate General of Training and Amazon Web Services India Private Limited

Dear Sh. Chegondi Satyanarayana Murthy,

Amazon Web Services India Private Limited (“AWS India”) is pleased to collaborate with Directorate General of Training (“you” or “DGT”) on skilling students and educators on cloud and emerging technologies through AWS Educate and AWS Academy (“Project”).

The collaboration is meant to assist in skilling, reskilling and upskilling of learners and educators connected with institutions under the Directorate General of Training, in the fields of cloud computing, and emerging technologies like artificial intelligence, machine learning, etc. AWS Educate and AWS Academy programs will be used to provide learners and educators access to relevant content and hands on labs.

This letter confirms the intent of both parties to collaborate, to the extent practically feasible, and for a period of 1 year on several initiatives and activities relating to the Project, as described below:

You intend to:

1. Identify a SPOC charged with the responsibility of daily operations and as a point of contact between AWS India and DGT.
2. Facilitate AWS India in listing AWS Educate courses on the Bharat Skills platform for driving digital content consumption, awareness & outreach.
3. Nominate 10 institutions to enroll in AWS Academy Program, as per the AWS Academy program eligibility criteria.
4. Promote the AWS Educate & AWS Academy Program to all institutions, students and other stakeholders via an outreach strategy and programs and facilitate student mobilization and course roll out
5. Facilitate educator workshops/ seminars for institutions nominated for AWS Academy.
6. Participate in social media promotion to build momentum for this Project. Participate in any press event jointly deemed appropriate by Directorate General of Training and AWS India, as well as actively promote the AWS Educate and Academy Program through its web sites, promotional materials and other marketing activities to facilitate adoption.





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AWS India intends to:

1. Identify a SPOC charged with the responsibility of daily operations and as a point of contact between AWS India and DGT.
2. Provide access to AWS Educate (to learners who sign up for it), as per the AWS Educate program terms and eligibility criteria. AWS Educate offers hundreds of hours of self-paced training and resources for new-to-cloud learners—including hands-on labs in the AWS Management Console.
3. Provide access to AWS Academy (to institutions who sign up for it), as per the AWS Academy program terms and eligibility criteria. The AWS Academy program offers ready-to-teach cloud computing curriculum that prepares students to pursue industry-recognized certifications and in-demand cloud jobs.
4. Conduct Faculty Development Program for the educators to facilitate onboarding on AWS Academy and preparation for AWS Certifications

This letter is a non-legally binding statement of the parties' intent to collaborate only, and shall not impose any legal obligations on either AWS India or you. The parties acknowledge that the discussions are being undertaken on a non-exclusive basis and either party shall be free to enter into similar discussions or transactions with any other party in India or elsewhere. Neither party will be liable to the other for any damages for any actions undertaken in connection with the collaboration envisaged in this letter. All materials intended to publicize the initiatives and activities resulting from the parties discussions (in connection with the Project) will be approved by both parties prior to release. Notwithstanding anything contained to the contrary, you acknowledge and agree that any use of AWS service offerings shall be governed by the terms and conditions of the AWS online Customer Agreement (accessible at <https://aws.amazon.com/agreement/>) or any other agreement governing your use of the service offerings provided by AWS India.

You acknowledge that your acceptance of this letter does not violate any internal policies or any applicable laws or regulations (including applicable ethics or procurement rules) and will not create a conflict of interest with AWS India. This letter is not intended to reward or influence any business activity or competitive bid and is offered independently of any past, current or prospective commercial transaction. By issuing this letter, neither AWS India nor its affiliates have any expectation of favorable or beneficial treatment, and this letter is not intended to reward or influence any commercial activity or competitive offering organized by you, and is offered independently of any past, current or future business transactions. You must comply with all applicable laws, rules, regulations, including any that pertain to discounts and rebates, or that pertain to ethics and integrity (e.g., prohibitions against gratuities, bribery, corruption, kickbacks, conflicts of interest, false statements or claims, etc.).

If you have any questions, or require additional information, please contact *Vikrant Satsangi, Education to Workforce program manager, email - vsatsang@amazon.com, mob - +91 9557817635*





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Yours faithfully,

DocuSigned by:
Jaspreet Singh
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Authorized Signatory
For and on behalf of Amazon Web Services India Private Limited

ACKNOWLEDGED AND AGREED:

Directorate General of Training

DocuSigned by:
Chs Mue
FF49EA2B89CF479...

By: _____
Name: _____
Title: _____
Date: _____

